

Developer Advocate with Android

Location: Warsaw – Annopol

Contract of employment: 5 000 - 10 000 PLN Gross

Required experience: 1 year in Android + IT University degree

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Details:

I am looking for **Developer Advocate** for a global leader within the High-Technology arena. With the most recognized brand in the field mobility industry and the most complete product line, it is dedicated to transforming business through innovative solutions and – most importantly – our committed employees. Theirs solutions are used to improve business processes, increase productivity, improve quality, lower costs and strengthen security.

I am looking for an ambitious software developer with a confident, can-do personality to join us in a varied role which will eventually take you to visit customers and attend developer events in Poland and all over Europe.

You could be coming to us straight from University having experienced an internship or placement which gave you customer exposure or you might have a year or so under your belt already, working for a global company. If you join us in this role, you'll be working on demo apps, seeking out speaking slots, liaising with sales and technical teams to provide them with software input to sales or proposals, working on proofs of concept, writing blog posts and working to become our 'Go To' person in EMEA for software.

With knowledge of coding (Android development is critical, Java is important) we'll teach you how to fill the gaps in our customer focused solutions by working with sales teams to design and shape the software elements of customer proposals.

Your key role will be to act at as a Developer Advocate; 'the face' of company software development community at industry events via webinars, social media and in person. With support, you'll learn to gather feedback from the developer community and sales engineering team and input into complex proposals for our customers.

This is a great chance for someone with a passion for software and a self-starting, inquisitive personality to engage directly with sales teams, customers and developers to build a career with a global leader.

Responsibilities:

- ✓ Become over time, the focal point for the EMEA Sales Engineer community as the "go to" person for development and technical questions
- ✓ Actively be engaged in new Beta and product development programs
- ✓ Once trained, be seen as an industry expert on next generation cloud computing with Company Enterprise Asset Intelligence (EAI) at the forefront.
- ✓ With leadership and team support, act as liaison to the Sales, Marketing, Product Management and Engineering teams for developer tools and products
- ✓ Talk to the broader software development community via social media, events.
- ✓ Once trained, drive developer best practice with ISVs and end user development teams

- ✓ With support, act as escalation point for Technical Support and pre-sales engineers for large and technically challenging software development projects.
- ✓ Deliver consultancy and training for end user and ISVs on Client tools and software development
- ✓ Create and maintain sample code and technical documentation within Client Developer Portal and respond to queries in a timely manner

You don't need to have so much marketing flair, just not be a shrinking violet – you'll be working on apps and getting your hands on software from day 1. For the rest, we need confidence, an inquisitive can-do mentality – essentially someone who'll find out what they need to know rather than sitting quietly awaiting answers. We'll teach the rest, what we want from candidates is SW skill, passion for 'getting out there' into the wider developer community (external and internal to answer your question) – part of the role will be seeking out speaking slots, starting blogs and groups to get the community talking about Company and generating a buzz around our software. In time, you will do some SE type work like adding software expertise to a proposal for a customer.

Once trained and experienced, the role will entail being client's link to the developer community, to sales teams and to ISVs for example to be an advisor, advocate, trouble shooter. Supporting sales teams in a kind of Sales Engineer capacity from a software perspective and providing software focused input to various audiences and documentation/proposals. Some of your activities will include writing proofs of concept, working on demo apps, writing blog posts, joining developer forums with a company focus, seeking out speaking slots etc.

This is either a grad or more likely grad + 1 with some (even if a little) exposure to customer projects. This could feasibly come from being an intern but preferably from a post-uni workplace.

We're looking for someone who is able to code (Android development hugely important as well as Java for example), a real self-starter with the drive and personality to embed themselves in the business, to seek out speaking slots, to seek out contacts / key relationships internally or with customers and the developer community. You may well have done hackathons, had active social exposure from a software perspective which demonstrates their outgoing, confident character.

When you start, you will have help from existing software focused engineers, sales team, US developer enablement community etc . Once you become established, you will start to travel with sales teams for example to see customers, attend developer events, evangelise our software capability.